

# Giftware Manufacture Wholesale Import Business for Sale Brisbane



## For Sale

Location: **Brisbane**  
Asking: **\$2,380,000**  
**\$2,380,000 + SAV**  
Type: **Wholesale/Distribution**

### Quality Australian Proprietary Brand | Wholesale, Import and Distribution

LINK Business is proud to bring this exciting opportunity to acquire a successful import, distribution and wholesale business based in South East Queensland. Specializing in gifts, candles, jewelry, and bath and body products, this business serves a wide and diverse range of outlets, including pharmacies, newsagents, home stores, health food shops and more.

The business has enjoyed strong growth since 2014 with continued successful product development focusing on high quality and unique products, fantastic customer service which is evident with over 2,500 business to business direct customers.

#### Key Points:

- Over 2,500 B2B customers
- Well know proprietary brands - Brand equity
- Diversified product range in candles, bath/body and jewelry
- Fantastic team in place covering office management, sales, marketing and production.
- Well documented systems, processes, and procedures in place for easy handover
- Integrated software for inventory control, manufacturing, and CRM
- Significant opportunities for additional growth including e-commerce, export markets, sub-brands and expansion of product range. Owner looking to retire so has not capitalised on these opportunities
- No specific qualifications/licences or experience required.

By seamlessly integrating simple manufacturing with direct importing for their proprietary brand, they maintain complete control over the entire process. This empowers them to innovate, build, and expand precisely as they envision, offering flexibility and strategic advantage.

Perfect for those as a bolt on in wholesale, e-commerce, homewares, gift products industries or for motivated operator to take this to the next level and capitalise on growth opportunities.

The current owners will provide support during the handover period, ensuring the new owner a smooth transition into the business.

Sale price \$2,380,000 + SAV

Enquire now for more information on this exciting opportunity.

### Contact:

Luisa Heenan  
+61 406 808 845 or +61 7  
3831 2300

[aubizbuysell.com.au/114509](http://aubizbuysell.com.au/114509)

LINK Business Brisbane

Broker Ref: BR01440

Luisa Heenan and or type un



Business Broker: LuisaHeenan

Ref: BR01440

Mobile: +61 406 808 845

Email: [luisa.heenan@linkbusiness.com.au](mailto:luisa.heenan@linkbusiness.com.au)

LINK Business Brokers Brisbane

7/63AnnerleyRd,WoolloongabbaQLD 4102

Ph: (07) 3831 2300

Ref: BR01440

Timestamp: 20240524040003

