



For Sale

Location: **Sydney**
Asking: **\$2,250,000**
Type: **Services-Other**

Take advantage of this exceptional opportunity to acquire an established industrial electrical business located in Sydney.

- * Established over 50 years with reputation for excellence
- * Revenue over \$7 million FY23
- * Return to owner \$950k approx.
- * Strong pipeline of new work
- * Blue chip customer base
- * Long term staff and management team

Take advantage of this exceptional opportunity to acquire an established industrial electrical business located in Sydney.

With over 50 years of industry presence, this business has built a remarkable reputation for excellence, making it an attractive investment for appropriately qualified investor.

Specializing in switchboard manufacturing, design, supply, and installation, this business offers a comprehensive range of services to cater to diverse client needs.

With a revenue exceeding \$7 million in the 2023 financial year and an approximate return to the owner of \$950k, this business has consistently delivered strong financial performance.

One of the key strengths of this business is its robust pipeline of new projects, ensuring a steady stream of work.

Additionally, the blue-chip customer base further solidifies its position in the market, with some customers having been in place for decades.

The business has exceptional long-term staff and a highly capable and dedicated management team. With decades of industry experience, these professionals ensure seamless operations and uphold the business's reputation for delivering top quality services.

This level of stability and expertise makes this acquisition an attractive prospect for those looking to expand their current client base or enhance their service offerings.

After more than 25 years of successful ownership, the current owner is looking to semi-retire, presenting a rare chance to step into a well-established business with a solid foundation.

The owners are committed to supporting the new owner during the transition period, ensuring a smooth handover of staff, suppliers, and customers.

Contact:

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Whether you are an experienced and hands-on business owner seeking a standalone venture or an industry operator looking to expand, this business represents an outstanding opportunity. The business's established brand, financial performance, and dedicated team make it an attractive investment in the industrial electrical sector.

For more information and to arrange a confidential discussion, please contact us today.