

# Outstanding Mortgage Broking Business for Sale Sydney

## For Sale

Location: **Sydney**  
Asking: **\$3,750,000**  
Type: **Services-Other**

### Outstanding Business

Seize the opportunity to acquire a well-established and highly respected mortgage broking business in a prime Sydney location. With a robust financial foundation, a substantial client base, and excellent growth potential, this business is an ideal investment for driven individuals to secure their future and leave a lasting impact in the mortgage sector.

#### Key Features of the Business:

**Strong Financial Performance:** 2023 net profit of \$1,332,812, highlighting the business's profitability and stability.

**Robust Loan Portfolio:** Manages a loan book valued at \$550 million, comprising approximately 2664 loans totalling \$1.263 billion settled.

**Consistent Income:** Trail commissions generate about \$80,000 per month, demonstrating strong financial health.

**Proven Market Presence:** Over two decades of operation have cemented a remarkable reputation and a loyal client base of around 5000 contacts.

**Strategic Location:** Situated in a prime area of Sydney for maximum visibility and accessibility.

**Expansion Opportunities:** Significant potential for growth through digital marketing strategies and expanding the broker network.

**Well-Equipped Premises:** Includes high-quality office setups and modern conferencing facilities.

**Dedicated Team:** Benefits from a skilled administrative team ensuring seamless operations.

This is an exceptional chance to take over a turnkey operation with established profitability and a robust operational framework. The current owners are transitioning towards retirement, offering a golden opportunity for new ownership to elevate this successful business to greater heights.

For more information, please contact Tony Arena at [tarena@bci.net.au](mailto:tarena@bci.net.au).

### Contact:

Tony Arena  
0411 888 148 or 02 9439 3399

[aubizbuysell.com.au/122492](http://aubizbuysell.com.au/122492)

Business Brokers Network  
Australia  
Broker Ref: 22135

