

Thriving Mechanical Workshop Business for Sale Gladstone QLD

For Sale

Location: **QLD**
Asking: **\$800,000 + SAV**
Type: **Transport/Automotive**

20+ Years of Excellence #5703AU

Are you looking to own a well-established and highly profitable auto shop business in the vibrant community of Gladstone, QLD? This is an exceptional opportunity to acquire a business that has been a cornerstone of the local auto repair industry for over 20 years. With a proven track record of success and a strong reputation built on quality service and reliability, this business is primed for continued success and expansion.

Business Overview:

- **Location:** The business operates from a prime physical location in Gladstone, QLD, ensuring high visibility and easy access for customers.
- **Years in Operation:** Over two decades of uninterrupted service.
- **Ownership and Staff:** The business is currently operated by a dedicated working owner with the support of two skilled staff members, ensuring smooth and efficient operations.
- **Services Offered:** The auto shop offers a wide range of services, including auto repairs, towing, parts and accessories, and caravan and trailer repairs. This diverse array of services caters to the varied needs of the local community, driving consistent traffic and revenue.
- **Financial Health:** Full financials are available, demonstrating the business's profitability and financial stability. Potential buyers will have the opportunity to review comprehensive financial records to gain a clear understanding of the business's performance.

Why This Business is Unique and Profitable:

- **Long-standing Reputation:** With over 20 years at the same location, the business has built a loyal customer base and a strong brand presence in Gladstone. Customers trust the business for its reliability, quality workmanship, and excellent customer service.
- **Diverse Revenue Streams:** The business's wide range of services from auto repairs to towing, parts, and accessories, as well as caravan and trailer repairs provides multiple streams of income. This diversity reduces dependency on any single revenue source and ensures financial stability.
- **Growth Potential:** Currently, the business does not engage in online sales. This presents an incredible opportunity for expansion. By establishing an online presence and integrating e-commerce, a new owner could tap into a broader market and significantly increase revenue.

Opportunities for Expansion:

Online Presence: Establish a professional website to showcase services, offer online booking, and sell

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parts and accessories online.

-Marketing: Implement digital marketing strategies, including social media advertising, SEO, and email marketing, to attract new customers and retain existing ones.

Extended Services: Consider expanding the range of services to include more specialised auto repairs or additional products to meet the evolving needs of the market.

Why Gladstone, QLD?

Gladstone is a thriving regional hub with a strong economy, driven by industrial activity, natural resources, and tourism. The local population enjoys a high standard of living and a strong sense of community, making it an ideal location for a service-oriented business like this auto shop. The business's prime location within Gladstone ensures steady foot traffic and high visibility.

Take the Next Step:

This auto shop business is a rare find, offering a blend of long-standing success, diverse services, and significant growth potential. If you are an entrepreneur looking to invest in a reliable and profitable business with a bright future, this is your opportunity.

For more information or to arrange a viewing, please contact us today. Don't miss out on the chance to own a piece of Gladstone's automotive history and drive it to new heights of success!

Please note: The images used in this advert are for illustrative purposes only and do not represent the actual business for sale.

Sale Price: \$800,000 + SAV

To find out more information about this business for sale, please complete the confidentiality agreement quoting reference number: 5703AU

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