

# National Licensing & Wholesale Business for Sale NSW & Melbourne

## For Sale

Location: **NSW**  
Asking: **\$3,200,000**  
Type: **Wholesale/Distribution**

### National Licensing & Wholesale: \$928K Net Profit Exclusive Brands, 33% YOY Growth Into 2026

License and Wholesale in socks, headwear, apparel & accessories; operating nationally across Australia and in New Zealand.

This business is presented as a prime opportunity for an acquisition from a larger business with a similar model looking to leverage not only the current business operations, but also the brand licenses for further product development and the customer channels with national retail partners.

This business model is a wholesale distribution group working out of northern NSW and Melbourne as remote offices; with an ability to be operated remotely from anywhere in Australia. With 3 established brands under their own IP; in addition to 15 (ever growing) exclusive distribution rights to global and national licensed brands in the apparel and accessories space.

Working with some of Australia's largest brands, this business operates a simple yet diverse product line selling into Australia's largest national retailers and department stores. The majority of the business is a wholesale model supplying to retailers in Australia and NZ; however, there is a small percentage of sales via e-commerce websites that are direct to consumers.

As an indent sales model, revenues are secured up to 18 months in advance making forward budgeting and forecasting extremely accurate for managing strategy and operational efficiencies. This business is well positioned for an acquisition from an existing business model looking to leverage the operations, existing brand licenses and distribution channels into Major Australian retailers.

Some Key features.

- A "Plug n Play" opportunity for an existing operation to acquire business
- Indent sales model, with revenues secured up to 18 months in advance
- Strong track record of sales growth with current 30%+ YOY sales growth into 2026
- Exclusive brand licenses with Globally recognised brands
- Sales agreements in place with Major Australian retailers
- 3 brands owned by business with complete IP in place
- Small core team requirements with contractor network in place for team efficiencies
- Small stock holding requirement
- 2025 Budgeted sales to reach \$3,405,000 with most sales locked in
- 2026 projection to grow to \$4,529,850 in revenues
- Strong NET profit growth presented up to \$814,640 in 2025.

### Contact:

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Business Brokers Network  
Australia  
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- 3PL logistics in place for ease of product distribution
- Very strong financial planning and sales report system in place
- National merchandising team (contractors) in place to support national sales strategy
- Access to retailer data for new product demand and growth opportunities
- This business model is a wholesale distribution group working out of Northern NSW and Melbourne; with an ability to be operated remotely from anywhere in Australia.

Owners are happy to work with the buyer on extended handover processes to ensure a successful transition into new business.

This business is priced at \$3,200,000 (incl SAV approx \$100,000)

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement

- <https://forms.gle/znNbv1Efc6xqrxkd6>

