

For Sale

Location: **Sydney**
Asking: **\$4,250,000 + SAV**
Type: **Transport/Automotive**

Growing Long Term Vehicle Rental Business

This established business uses a proven model that generates predictable cashflow and recurring revenue against relatively fixed overheads. It is profitable and easily run with plenty of capacity to scale up.

Vehicles are rented out for weeks or months at a time on a contracted basis which means cash flow is reliable and Predictable. Customers are made up of Businesses requiring long term rentals and Contract drivers who prefer long term rentals over managing their own vehicle servicing, repair and compliance costs. Accounts receivable, accidental damage and repair risks are all managed using insurance and internal systems.

- * Growing Revenue and customer demand
- * Vehicle Fleet exceeds 140 Vehicles
- * Recurring and predictable revenue
- * Minimal staffing requirements

Servicing and repairs Are done in a workshop on-site by third party, automotive repair qualified contractors keeping service costs fixed per Vehicle. This allows the current owner to work in the business on a part-time basis, but an incoming owner could choose to run Under full management or participate in a full-time role if desirable. Due to the nature of the long-term rental agreements, minimal retail sales staffing is required.

Included in the sale is a reliable fleet of over 140 Vehicles all mostly contracted on long term rental agreements. The fleet can be easily scaled up and down to meet demand underpinned by solid resale demand. The vehicle composition has been carefully selected to be reliable, low maintenance and easily repaired. An Economical Fleet renewal program is supported by wholesale purchase pricing and retail sales pricing.

Opportunities for include current fleet expansion, complimentary truck fleet offering, short term rental and auto workshop expansion. The current Owner will be happy to assist with transition of customers, systems and staff as needed.

Asking Price \$4.25M

Contact:

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