

# Coffee Distribution Business for Sale Brisbane



## For Sale

Location: **Brisbane**  
Asking: **\$198,000**  
Type: **\$198,000 + SAV**  
**Wholesale/Distribution**

### Exclusive Italian Coffee Distributor. Ideal bolt-on to food distribution.

Own a piece of the coffee revolution and bring extraordinary coffee experiences to offices, hospitality venues and homes across Australia.

This well-established business is the exclusive Australian distributor for a leading Italian coffee brand. This business offers an incredible chance to capitalise on the booming coffee industry with top-tier products and a loyal customer base.

Sale Price \$198,000 + SAV. Sale includes Citroen Berlingo van.

#### Business Highlights:

- FY23 Sales Revenue \$544,923
- (YTD24 9mths to March Sales Revenue \$412,924)
- Exclusive Australian Distribution Rights - Representing one of Italy's finest coffee producers, known for the best pre-dosed coffee formats worldwide.
- Diverse Product Range - Offering ESE coffee pods, Nespresso-compatible pods, ground coffee, coffee beans, and coffee pod machines.
- Established Online Presence - A user-friendly ECommerce website with 70% of orders online.
- Simple Distribution - great GP turnover with a simple logistics system for nationwide distribution.
- 2,500 active customers, including offices, restaurants and home based consumers.
- Innovative Environmental Sustainable Products - Compostable coffee pods & recyclable packaging.
- Showroom and separate Warehouse.

Acquisition opportunity for a new owner to relocate the premises or consolidate into their existing business.

- Showroom: Current Rent \$50,000 + GST + Outgoings. Inner Brisbane premises, with opportunity to enter a new lease or relocate if new owner prefers.
- Warehouse: Current Rent \$15,540 + GST + Outgoings. New lease on offer. Great value and terms.

Growth opportunities with both the domestic & commercial sectors growing demand for convenience and innovative packaging that is recyclable and compostable.

This business represents a fantastic opportunity for an entrepreneur looking to enter or expand in the lucrative coffee industry.

### Contact:

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LINK Business Brisbane  
Broker Ref: BR01713



With a well-established brand, a strong online presence, and a loyal customer base, this business is poised for growth and success.

Enquire now to discover more about this opportunity.

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