



For Sale

Location: **Sydney**
Asking: **\$1,495,000 + SAV**
Type: **Wholesale/Distribution / Retail Other**

Manufacturer Importer and Retailer of Precision Monitoring Systems

Precision Monitoring Systems, a market leader in temperature and data logging equipment, is now available for acquisition. The company is renowned for its innovative and precise monitoring solutions in the food, medical, and HVAC industries. Precision Monitoring Systems has built a solid reputation for delivering high-quality measurement and testing technology, addressing stringent demands in critical sectors.

Industry and Product Range

- * Medical
- * Hospitality
- * Electrical
- * Plumbing
- * HVAC
- * Education
- * Transport & Logistics
- * Convenience Retail

Key Highlights

- * **Food Industry:** Provides state-of-the-art equipment for maintaining food safety and quality through precise temperature monitoring, minimising spoilage, and contamination.
- * **Medical Industry:** Supplies advanced data logging and monitoring equipment, ensuring accuracy and reliability of critical measurements, essential for patient safety and regulatory compliance.
- * **HVAC Sector:** Offers products for efficient monitoring and control of HVAC systems, enhancing indoor air quality, optimizing energy usage, and improving overall efficiency.

Business Strengths

- * **20-Year Performance History:** Established record with a stable customer base.
- * **Major Customers:** Top 20 customers represent 80% of sales, mainly ASX200 listed.
- * **Comprehensive Package:** Sale includes IP, brands, and logos.
- * **Subscription Revenue:** Profitable model in place.
- * **Growing Online Sales:** Enhanced presence with a new website.
- * **Market Resilience:** Diverse market and customer base ensure stability.
- * **Innovative Apps:** Two applications in plumbing and hospitality generating recurring revenue.
- * **Registered Trademarks and Patents.**
- * **Dual revenue streams** offering both product sales and subscription services for monitoring the equipment.

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Investment Opportunity: This is a unique opportunity to acquire a leading company in the temperature and data logging equipment sector. Precision Monitoring Systems is ideally positioned for continued growth and expansion, with its strong market presence, innovative product range, and reputation for excellence. Interested parties will benefit from acquiring a business with established industry relationships and a proven track record of success.

Asking Price: \$1,495,000 + SAV

