

Agents, Business & Mortgage Broking Business for Sale Melbourne



For Sale

Location: **Melbourne**
Asking: **\$5,000 + GST**
Type: **Finance**

Buyers Agents, Business Brokers & Mortgage Broking with TBC

The Brokerage Connection is a unique franchise model giving you the opportunity to build your own presence in the market either as a Buyer's Agent or Business Broker and referrer for finance deals.

The Opportunity

As a franchisee, you will benefit from end-to-end support in all key business areas including marketing, administration and essential collateral as you build your exclusive territory. Earn high commissions from sales and finance deals

What Are We Looking for

- ☐ You must have a desire to be a professional Buyers Agent building a track record of success in a Sydney/NSW property market or an exceptional Business Broking professional putting deals together for both sellers and buyers. Provide finance solutions through referrals to head office.
- ☐ Excellent communication and relationship-building skills
- ☐ Passion and energy for what you do is a must
- ☐ People focused on a consultative selling approach that puts the client first
- ☐ Team player with strong collaboration skills
- ☐ Exceptional personal presentation
- ☐ Well-organised and punctual
- ☐ Eye for detail
- ☐ Drivers License essential
- ☐ Real Estate License required (we can help you complete your license)

Why Choose The Brokerage Connection

- ☐ Earn industry-leading commission share with quarterly incentives for high performers (no need to earn base salary first!)
- ☐ Minimal buy-in (currently only \$5,000) and no monthly fees
- ☐ Opportunity for 100% remote/work from home
- ☐ Focus on driving business and leave the rest to our centralised Marketing, Administration, social media and Client Support teams
- ☐ Benefit from a specialist in-house lead gen team that will build and run campaigns at your request
- ☐ Avenue to reduce your tax liability when setting up a company structure to run your TBC Franchise

Contact:

John McSweyn
0400 440 440 or 1300 466 455

aubizbuysell.com.au/123804

Business Brokers Network
Australia
Broker Ref: 22631



- Leverage in-house training programs and mentors to help drive and close business
- Build real saleable equity as you develop your exclusive territory and client base

OTHER TERRITORIES AVAILABLE

All Melbourne suburbs may be available, please check if there is one near you.

Next Steps

For further information and a confidential discussion, please get in touch with us at sales@thebrokerageconnection.com.au or simply apply now!



Inquire online at: aubizbuysell.com.au/123804