

Leading NDIS Service Provider Business for Sale Brisbane



For Sale

Location: **Brisbane**
Asking: **\$5,199,000**
Type: **Health/Beauty**

Leading NDIS Service Provider in Southeast Queensland

Own a rapidly growing and highly respected NDIS service provider, established in 2019, that offers a comprehensive suite of services designed to assist NDIS participants in achieving their personal goals. This cloud-based business operates throughout Southeast Queensland specialising in positive behaviorsupport, Assessments andNDIS reports, psychology servicesand staff training.

The companyhas earned a reputation for delivering high-quality, fully accredited services, tailored to meet the unique needs of each participant. The experienced team of psychologists and behavior support practitioners works closely with clients, families, carers, and support staff to develop personalised support plans that enhance the quality of life for NDIS participants.

Highlights

- Strong financial performance with FY24 revenue of \$3.57 million and adjusted EBITDA of \$1.4 million.
- Established client base showcasing consistent year-on-year growth.
- Secureclient agreements with weekly payments managed primarily by the NDIS, ensuring secure and steady cash flow.
- Proven growth strategy driven by referrals from institutions, private individuals, and families, complemented by strategic marketing efforts including Google AdWords and a high ranking in online searches.
- Expansion potential across all of Queensland and beyond, leveraging the cloud-based model to scale operations while maintaining a specialised, high-quality service offering.
- Dedicated and skilled team of professionals operating on a contractor basis, each bringing a wealth of experience and a commitment to the well-being of clients.
- Purpose built CRM platform allows contractors to manage workflow and is integrated with Xero accounting software, streamlining billing and enhancing operational efficiency through automated processes and robust reporting capabilities.

This business is offered for sale at \$5,199,000, providing a compelling return on investment of approximately 27%, based on FY24 performance, and demonstrating a strong growth trend.

Interested parties are encouraged to inquire for more detailed information and to explore this exceptional opportunity. For further details, please contact us to arrange a confidential discussion and discover how you can take over this thriving venture.

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Timestamp: 20241023033002



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