

Secondhand Store Business for Sale Darwin



For Sale

Location: **Darwin**
Asking: **\$125,000 (Includes Stock & Truck)**
Type: **Retail Other**

An Ideal Family Business

Are you an aspiring business owner looking for a business with a simple business model and a high-quality product at a fantastic value point for your customers? A business with a strong competitive advantage with no other direct competitors in the local marketplace with business systems already developed and just waiting for a new owner to drive it to its full potential?

NT Secondhand Store, located in Winnellie, is a retail business specializing in the purchase and sale of high-quality second-hand residential and commercial furniture. It is an ideal business for a couple looking to move into business ownership due to its growing earnings, highly diversified risk profile and significant upside potential.

The business operates from a large, high quality air-conditioned showroom and attached warehouse in Winnellie and has multiple established buyer agreements with organisations throughout Darwin. You do not require prior skills or knowledge to be able to learn to operate this business just a willingness to learn and a customer focus.

The key highlights of the business are:

- * Revenue and profitability have shown strong growth every year over the past 4 years.
- * Established supply lines and agreements for new stock
- * Focus is on quality, higher value products is not a trash and treasure operation.
- * No direct competitors for its product and price range.
- * Sales have increased despite tight economic conditions.
- * Low staff numbers.
- * Simple business model no prior experience required.
- * Outstanding margins on Goods sold
- * Nearly half of the asking price comprises stock and Plant & Equipment.
- * A diversified customer base provides stability and security for future income with the business not being dependent on any one single client.
- * High quality, airconditioned leased premises with an excellent rental.

Only \$125,000 WIWO which includes Trading Stock & Delivery Truck

If you are interested in this outstanding opportunity, act now and call Andrew Hahn on 08 8941 3000 or email Andrew@tbsav.com.au for more information. At the very least, drop by the store and check out the product lines, grab yourself a bargain and spot the potential.

Contact:

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