

# Profitable Mortgage Brokerage Business for Sale Brisbane



## For Sale

Location: **Brisbane**

Asking: **\$990,000**

Type: **Finance**

## Dual Presence in Brisbane and Melbourne

Are you seeking a profitable and established business in the financial services sector? This is a unique opportunity to acquire a reputable mortgage brokerage with a presence in both Brisbane and Melbourne.

### Key Features:

- \* **Established in 2021:** Strategically built with a focus on rapid growth, the business has quickly developed a strong foothold in the industry.
- \* **Unique Sale Structure:** This sale offers a distinctive opportunity to acquire both a well-established mortgage brokerage and a substantial loan book. Unlike traditional sales that focus on multiples of trailing income or EBITDA, this offering is structured around annualised trailing income and uncollected upfront commissions, including a considerable Work in Progress (WIP). This innovative approach provides the buyer with an advantageous position, allowing for the realisation of greater value at a reduced cost.
- \* **Experienced Staff:** Operated by a skilled and dedicated mortgage broker who serves as the sole employee, ensuring continuity and expertise.
- \* **Ideal for Expansion:** The streamlined structure is perfect for an individual or business aiming to expand into the mortgage industry with minimal effort.
- \* **Prime Locations:** Situated in the thriving markets of Brisbane and Melbourne, known for their robust real estate sectors and economic stability.
- \* **Proven Profitability:** Offers consistent revenue streams with significant potential for future growth.

This is a rare chance to step into a turnkey operation with a solid reputation and proven success. Whether you are an investor seeking a stable income source or a professional in the industry looking to grow your portfolio, this mortgage brokerage represents an excellent opportunity. Don't miss this chance to own a thriving business in two of Australia's most desirable markets. For more information and to arrange a confidential discussion, contact us today.

### Contact Information:

Take the first step toward owning this profitable and established business. Act now!  
For a detailed prospectus and more information on this not-to-be-missed opportunity, please contact the team at Yield Business Brokers.

Details about the business for sale are confidential and will only be disclosed after a Confidentiality Agreement is signed, at the broker's discretion.

Stock photos might be utilized to represent the business without revealing its identity.

## Contact:

Paul Smith  
0420 550 433

[aubizbuysell.com.au/124368](http://aubizbuysell.com.au/124368)

Business Brokers Network  
Australia  
Broker Ref: 22832

