

Import Wholesale Business for Sale Sydney



For Sale

Location: **Sydney**
Asking: **Expressions of interest invited**
Type: **Wholesale/Distribution**

Niche Business in Hospitality Industry

This established import wholesale business sells a niche category of products into the hospitality sector. The business is the leader in its category and sells under its own brands. These brands and their associated products are well recognised across the industry.

The business has recently shifted to a 'cloud based' model. All staff work remotely, and stock storage and despatch are handled by 3PL warehouses. As a result, this business does not need premises and can be operated from just about any location.

Over the years, this business has built up a database of long-term repeat customers. These are located across Australia, and internationally.

This is a high gross profit margin business. For the 2024 financial year, it generated sales of \$836,000 and achieved a 63.5 percent gross profit margin.

This could be a great acquisition for another wholesale business operating in the hospitality sector, or that would like to expand into the hospitality sector. If you already have a wholesale or distribution business, you could shift the stock management into your own warehouse, thereby eliminating 3PL costs. Also, there are likely to be a variety of duplicate costs, such as accounting fees, bank fees and other admin costs that you could eliminate, thereby boosting profitability.

Having traded for many years, this business has well-developed systems in place. Also, the owner is happy to train you. Therefore, experience is not necessary, and this business is ready for you to absorb into your business operation.

The stock value held by the business is circa \$540,000.

Offers of stock value, plus an amount for the goodwill of the business are invited. Make an offer!

Contact:

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