

LEADING HOUSING & ENERGY SECTOR SOFTWARE PROVIDER.

ESTABLISHED TECHNOLOGY BUSINESS | RECURRING REVENUE MODEL | READY FOR GROWTH

CBS

For Sale

Location: **Sydney**
Asking: **260000**
Type: **Services-Other**

Recurring Revenue Model

A rare opportunity to acquire a market-leading software provider that has established itself as a crucial technology partner in Australia's housing and energy sectors. With annual revenue exceeding \$800k and healthy discretionary earnings of \$250K+, this business demonstrates significant growth potential.

The company has developed proprietary enterprise solutions that have become integral to their clients' daily operations. This deep market penetration, combined with long-term contracts, provides consistent recurring revenue and a solid foundation for expansion.

The business runs efficiently through its experienced Australian team. Comprehensive documentation and systems ensure seamless operations and create a perfect platform for future scaling.

The opportunity is particularly compelling for strategic buyers looking to dominate this niche market. With minimal competition and high barriers to entry, the business is perfectly positioned for its next growth phase through infrastructure modernisation and service expansion.

This acquisition would be ideally suited to technology companies seeking market entry, innovative software enterprises ready for expansion, or strategic buyers with development capabilities. The business offers both immediate returns and exceptional growth potential in a protected market niche.

Highlights:

Key Performance Indicators:

- Annual Revenue: \$800k+
- Yearly Discretionary Earnings: \$250,000
- Long-term Client Contracts
- Established Market Position

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