

Well-Established Catering Business for Sale Hobart TAS



For Sale

Location: **Hobart**
Asking: **\$530,000**
Type: **Retail-Food Other**

Thriving Catering Business - Wide Opportunity

This is a rare opportunity to acquire a highly profitable, well-known mobile catering business servicing events across Tasmania.

With over 30 years of experience, this business has built a stellar reputation for providing quality catering at weddings, corporate events, Christmas parties, sporting clubs, and private functions.

Backed by a trusted national franchise, this business operates with streamlined systems, brand recognition, and ongoing franchise support allowing for easy management and strong profitability.

Key Highlights:

- Long-established and highly regarded Operating for over 30 years
- Fully mobile business No fixed premises, can be run from anywhere in Tasmania
- Consistently high revenue & profits Forecasted net profit of \$157K in FY2025
- Diverse revenue streams Weddings (34%), Christmas functions (24%), sporting events (20%)
- Loyal repeat customers Corporate clients, government agencies, and private bookings
- Recognized as a leader in the industry Multiple national franchise awards
- Location: Tasmania (Can be run anywhere)
- Annual Sales: \$593,925 (FY2024) | \$623,952 (Conservative Forecast (FY2025))
- Net Profit: \$153,442 (FY2024) | \$157,635 (Conservative Forecast (FY2025))

Why This Business

- Low overheads No lease costs, keeping expenses minimal
- Highly Profitable Owners making \$157,000 profit per year after paying themselves a good wage
- Flexible operations Work as much or as little as you like
- Straightforward & efficient booking system Making client management easy
- Strong franchise support Marketing assistance, website, and 1300 number included
- Statewide operation own all 3 Franchises Statewide- Hobart, Launceston, Devonport

Contact:

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Business Brokers Network
Australia
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Scalable growth potential Huge opportunities to expand and increase revenue

Future Growth Opportunities

Expand the transport fleet to increase event capacity

Increase usage of the beer van for festivals and large events

Secure exclusive catering contracts with event venues and clubs

Enhance digital marketing strategies to generate more leads

For a full Information Memorandum, copy and paste this link to complete the confidentiality agreement
- <https://form-morgan-business.web.app/form/Xww8gf5gvu8G1r3HsgO1>

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