



For Sale

Location: **Sydney**
Asking: **Offers of stock value are invited. Make an offer!**
Type: **Wholesale/Distribution**

Niche Import Wholesale Business

Established in 2007, this product import wholesale business sells a niche category of bespoke products to the hospitality, liquor and allied sectors

The business is the category leader, selling under its own widely recognised industry brands.

Following recent business and systems upgrades to further drive efficiencies the business can be considered cloud based(no offices required), with warehousing and despatch handled via 3PL warehouses.

The business has built up extensive databases of long-term repeat and targeted customers based in Australia and internationally.

The business in FY2023/ 2024 generates sales of \$836,000 with a 63.5% gross profit margin.

Q1 2024/25 financials are available now.

This business could be a great acquisition for another wholesale business operating in the hospitality space, or for a business wishing to expand into this sector.

If you're an existing wholesale/distribution business, this business may be considered a "plug-in" potentially saving staff, admin, accounting, warehousing and other expenses to further boost profitability.

Due to the business having well-developed, modern systems in place., staff do not need to be retained if not required

A detailed hand-over document will be provided with additional help provided, if required, subject to negotiation..

Contact:

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The stock value held by the business is circa \$540,000. Offers of stock value at landed cost , plus an amount for the goodwill of the business are invited. Make an offer!